

Commercial Contracts

Making sure your paperwork is in order

What they say

"Clients rate [the] team...for its 'knowledge, commercial awareness, interpersonal skills and value for money'."

*Corporate & Commercial - Legal
500, 2008*

Getting the right type of commercial contract in place is critical to any business activity, particularly if your transaction is complex or high risk.

A commercial contract, in fact, acts as your insurance document. It sets out your terms of business prior to any transaction taking place and, of course, states what the process will be if things don't go according to plan.

So it is essential you work with a team of contract law specialists who will make sure your contract is flexible enough to allow business to take place, yet watertight enough to ensure you are well protected.

Drawing up your contract

The Charles Russell Commercial Contracts team has a real understanding of the commercial and regulatory issues you face. How? Because we spend time getting to know you, your priorities and objectives.

Who we work with

We advise UK businesses, entrepreneurs, international businesses and the public sector.

We have experience across a range of sectors including: technology, communications; healthcare, transport and energy.

Many of our commercial team have worked on secondment or have experience working in other disciplines prior to becoming lawyers. This means we have a practical and sensible approach to contracts, as well as a commercial one.

Of course, we will draw up new commercial contracts, but in doing so we can also develop frameworks within which your commercial relationships can grow and prosper. Many contracts are the basis for long term relationships. So it is important that they are well structured and managed. We are also happy to check your current contracts to ensure your company is not exposed to any unnecessary risks.

Either way you can rest assured that whatever business challenges you face, you will have the right paperwork in place.

Our commercial contract expertise includes:

- **IT, telecommunications and e-commerce:** we advise on large infrastructure and managed service contracts
- **Procurement and supply contracts:** we advise on a wide range of procurement and supply matters, as well as distribution and agency arrangements, specialist manufacturing and maintenance
- **Licences and research agreements:** we advise on intellectual property acquisition, licensing strategy and franchising
- **Outsourcings:** we advise both service suppliers and customers on technology and business process outsourcing agreements
- **Joint ventures:** we advise on all forms of joint venture arrangements, both in the UK and internationally

More information

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